

# How did you score?

## Financial Health Check for Non Profits

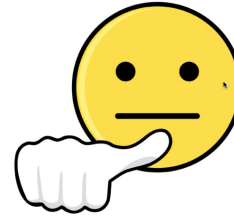
Please read the commentary below that matches your score to better understand what this may mean for your organisation. Your score is primarily based on the following core criteria:

- Diversification and sustainability of your organisation's income
- Access to key information relating to income, expenses and liquidity
- Oversight of your organisation's cashflows
- Internal controls and policies that are in place within your organisation



### Low / Poor – Score: 0% -59%

Your responses indicate that there is considerable room for improvement in terms of your level of awareness and level of access to key financial information. A score of less than 45 indicates a critical need for changes. At this level, your awareness of key areas of business importance would be considered poor. It is important to note that this does not necessarily mean that your organisation's finances are in trouble, it simply indicates that you do not have enough knowledge about financial management to know if your organisation is in trouble or not.



### Medium / Average – Score: 59% -74%

A score in this category indicates that there is room for improvement, both in terms of your awareness and level of access to key financial information. We would recommend that you review the responses you provided, to identify your areas of weakness. There could be a number of reasons why you have achieved this score. It could be due to a combination of smaller weaknesses that require improvement or it could indicate a more systemic issue. It is likely that the responses have identified a lack of information relating to the main areas of business importance. Answering "Don't Know" to a large number of questions can be problematic as it demonstrates a lack of understanding of your organisation's financial position and this vulnerable position exposes you to risk of business failure.



### High / Good – Score: 75%+

Your responses indicate a good level of awareness and a good level of access to the information required to run your organisation. However, this should not be perceived as a guaranteed indicator of the strength of your organisation's finances. It may be the case that you have a good understanding of the financial position and any issues that may be facing your organisation, but this survey may direct your attention to areas that you haven't yet considered. We would suggest that you look back through your responses, any answers that scored a 1 are considered to require improvement or further monitoring. A score of 0 on any question should be viewed as critical in terms of your intervention and improvement.