

# DON'T WAIT. ACTIVATE!

BETTER GRANTMAKING  
EVALUATION STARTS NOW.

RACV CLUB,  
501 BOURKE ST, MELBOURNE  
AUGUST 8-9, 2019



# GRANTMAKING IN AUSTRALIA CONFERENCE 2019



# WHAT LAST YEAR'S CONFERENCE ATTENDEES SAY...

**“I gained a great deal of knowledge from every presentation. People were very generous with sharing their knowledge.”**

**“This was an excellent opportunity to confer with other officers experiencing the same set of unique circumstances as we face, and to provide advice to colleagues entering processes we have just completed. Also made excellent connections for advice.”**

**“All speakers and topics were relevant and people in the room had great knowledge of the topics.”**


**“The conference is a highlight of my year. I always come away feeling more supported, confident and affirmed as part of a professional grant making fraternity.”**

**“Great conference. Thanks for the opportunity to attend. Well worth travelling over from Adelaide.”**

**“I would like to thank everyone that was involved and extend my appreciation those who presented. It was a great conference and I absorbed a lot of valuable information.”**



# ABOUT THE CONFERENCE



If something is worth doing, it's worth evaluating. To make good decisions you have to have a plan, you have to gather the data, make sense of it, and impose value on it. What are you doing right? Where could you do it better? Of the things you could do better, which is more important?

A grants program that is properly evaluated gives twice: first, in the impact it has, and second, in making it possible for you – and your grantees – to do better next time, to make the best of every dollar spent.

Join us on August 8 and 9 to connect with your peers and learn who's doing what in grantmaking evaluation.

## WHO SHOULD ATTEND?

The conference on Thursday, August 8 is designed for grantmakers who are involved in delivering a local, state or federal government grants program, or a philanthropic/corporate/community grants program. It's of particular interest to those who want to understand more about the impact their grants are helping to create.

Friday's tribal gathering sessions (August 9) are targeted specifically to local, state and federal government grantmakers.

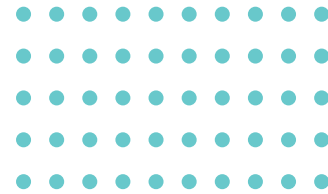
The Optimising SmartyGrants session is most suitable for grantmakers who use or are familiar with SmartyGrants.

Most (though not all) attendees and presenters are SmartyGrants users so you should expect lots of references to this software. Non-SmartyGrants users are also welcome to attend.

## WHY YOU SHOULD ATTEND:

**Attendance at this conference should be viewed as an investment, not a cost. Sometimes grantmakers can be so intent on maximising the amount put towards grant recipients that they overlook the need to acquire new skills and knowledge for their own staff. Don't be that organisation.**

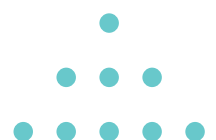
**Grantmaking is a highly specialised field, and it's important that you're on top of your game. The AIGM has spent nearly two decades tracking grantmaking, highlighting best and emerging practices, and bringing together grantmakers to learn from each other. Past conference attendees have told us that their attendance at this conference has resulted in real outcomes – you won't get this content anywhere else.**



## KEY TAKEAWAYS



- Learn how you can further orient your program towards evidence-based grantmaking
- Hear how grantmakers of different sizes and types are learning to understand the impact of their grants
- Hear how your evaluation processes affect the day-to-day lives of grantseekers and the people they serve
- Meet your peers; get access to their expert advice
- Contribute to the development of a community of collaborating grantmakers
- Join with your grantmaking colleagues to try to nut out solutions to common grantmaking problems
- Share your triumphs (and your tragedies) through our revamped “hot spots” sessions
- Hear the latest SmartyGrants news – how to optimise the latest innovations to speed you up and make you a better grantmaker





# THE SPEAKERS



## Leah Andrews

Leah works for the NSW Department of Planning, Industry and Environment, managing \$25 million in grants to local government under the Coastal and Estuary and Floodplain Management Programs. Prior to this, Leah worked for the NSW Environment Trust, where she created monitoring and evaluation requirements for Trust-funded programs. Leah has worked across several different agencies and states and is currently working with agency stakeholders to update monitoring and evaluation criteria for the Coastal and Estuary and Floodplain Management Programs.



## Georgie Bailey

Georgie joined the SmartyGrants team in March 2019 as Director, Education and Business Development. She brings to the role a wealth of skills honed from many years leading teams in Commonwealth government grants administration. Before joining SmartyGrants, Georgie was in charge of the implementation and transformational roll-out of SmartyGrants across 25 grant programs that were together valued at over \$80 million.



## Sarah Barker

Sarah is Our Community's Director of Data Intelligence, heading up a team of data scientists who are working to help grantmakers and not-for-profits make the most of the data they collect. She has extensive experience in consulting, systems architecture, training and management, working mainly on large-scale IT system replacements. Before joining SmartyGrants, Sarah worked for an international NGO in London in IT and as the coordinator for a multi-million-dollar livelihoods project.



## Jocelyn Bignold

Jocelyn has been the CEO of McAuley Community Services for Women since 2008. McAuley has a track record of innovation in providing support for women and their children who are homeless or experiencing family violence. Jocelyn has over 25 years' experience in community services, policy development, management and advocacy. Her work has led to an extensive collaboration with government and other non-government organisations to improve policy responses and service systems designed to support those in need.



## Andrew Callaghan

Andrew is an Impact Specialist at the Australian Social Value Bank, an initiative designed to help place a well-researched economic value on services and programs. The ASVB is the largest bank of methodologically consistent and robust social values ever produced in Australia. Previously, Andrew was involved in the development of the first UK Social Value Bank, and in Australia has held positions as Impact Evaluation Manager for the Karrikins Group, former co-chair of Social Impact Measurement Network of Australia (SIMNA), and has led evaluation and impact measurement projects for clients such as CBA, Optus, Variety and VicRoads. Andrew is passionate about closing the gap between what grantmakers want and need, and what grant receivers are capable of and can realistically deliver.



## Holly Cowan

Holly has spent most of her working life developing meaningful relationships with the communities she works in. Growing up on a farm near Lochiel in regional South Australia led her to recognise the importance of conversations to drive positive outcomes as a tool for resilience and wellbeing. Holly believes that the application of community-led approaches that are responsive, flexible, engaging and empowering for communities are the keys to the success of her projects. She applies this principle to youth development and is pro-active in engaging young people in decision making to build the capacity of the communities, individuals and organisations, and as a means to retain and attract them back home to the region.



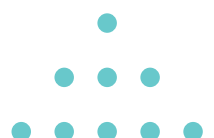
## Fiona Dempster

Fiona is a grantmaking and social inclusion consultant and a director of the Australian Institute of Grants Management. A former ministerial advisor with experience in program management and delivery, Fiona's key areas of interest are social inclusion, community development, organisational governance, carers, families and children's policy, and community consultation.



## Dick Gross

Dick is a lawyer, writer, climate change lecturer, and self-described local government tragic. He served on Port Phillip Council from 1996 to 2008 and was elected again in 2016. He is currently serving his fourth term as Mayor. Dick is the chair of Keep Victoria Beautiful, former President of the Municipal Association of Victoria, and former director of the Australian Local Government Association. He was awarded the Medal of the Order of Australia in 2010 for services to the environment and local government.





## Grant Hooper

Grant has been working in and around the philanthropic sector for nearly 20 years. He has worked for the country's peak body in philanthropy, an education and youth-focused not-for-profit organisation and two trustee companies. Grant now manages Equity Trustees' granting team, overseeing the end-to-end operations of around 650 charitable trusts. In this role he develops and implements granting strategies and provides research and advice to trustees and active philanthropists to inform their own grantmaking. In his current role Grant has led the development and implementation of Equity Trustees' Empowering Change approach to building an impact measurement framework to enhance the effectiveness of its funding.



## Dr Paul Hyland

Paul Hyland is a data and analytics professional who has managed and been responsible for some of the Australian Government's most significant and complex data analytics environments. Paul is experienced in using analytics to drive performance and productivity improvements through leveraging data assets across multiple government organisations. He is currently Director, Insights and Data at Capgemini.



## Jodi Kennedy

Jodi joined Equity Trustees in July 2017 as the General Manager, Charitable Trusts & Philanthropy. Previously, she spent 10 years in the financial services sector, leading the Community Engagement team at National Australia Bank. Her team was responsible for the NAB Foundation, NAB's Annual Granting Program, Employee Volunteering and Workplace Giving, as well as a range of corporate community partnerships with key not-for-profit organisations. The Equity Trustees Philanthropy team is the 2nd largest trustee funder of the not-for-profit sector in the country, distributing approximately \$76 million a year. Equity Trustees is the 2nd largest trustee funder of the not-for-profit sector in the country, and Jodi is an advocate for funders understanding and communicating their impact and the value they bring to the sector.



## Cameron McLeod

Cameron is General Manager, Community Engagement at North Melbourne Football Club. With experience in leadership across the areas of sport and recreation, government, major international events, community development, health promotion and the not-for-profit sector, Cameron is passionate about harnessing the power of sport to create social and economic change to reach and engage disadvantaged communities. He's held a range of strategic advisory roles in Australia and the UK, and currently advises Our Watch to prevent violence against women and their children through sport.



## Dr Squirrel Main

Squirrel is the Potter Foundation's Research and Evaluation Manager. An evaluator and a data analyst with a passion for measuring and improving outcomes across education, health and community wellbeing sectors, Squirrel completed her Masters at Stanford University in Evaluation and Policy Analysis, and finished her PhD at the University of Auckland. Squirrel has conducted evaluations since 1996 for schools, outdoor education programs, the US Department of Education, childcare settings, and homelessness programs. She's worked as a Senior Research Officer at the Brotherhood of St Laurence, leading quantitative longitudinal data collection and analysis, and has also been a research assistant to Maxine McKew at the University of Melbourne investigating what makes good schools great.



## Dr Robyn Mildon

Robyn was the Founding Chair of the Scientific Program Committee for the 1st Australian Implementation Conference (AIC) in 2012, which has since become a highly successful biennial event, focusing on what it takes to achieve full and effective implementation of evidence in policy and practice. Robyn has a longstanding career focused on the implementation, mainstreaming and scaling-up of evidence to achieve social impact for children, families and communities in a range of health and human service areas. She has led a number of national, multi-year initiatives aimed at improving the selection and use of evidence in real-world service and policy settings.



## Anne Robinson

Anne has over 20 years' experience in grant management and funding, largely in the arts but also crossing over into community services and heritage. She has worked in all three levels of government from a major grant program to support emergency relief agencies to micro grants for community arts organisations through Queanbeyan City Council. She has also applied for funding on behalf of a range of community-based organisations and spent a year as the business manager for Canberra's Young Music Society. At artsACT, the ACT government's arts department, she has developed funding programs from the ground up, undertaken evaluations and responded to changing government priorities.



## Justyn Rowe

Justyn brings to the table 40 years of experience in heritage and sustainability tourism, the performing arts, resort management, disability employment, and local government. His interests include being on the board position of a fast-growing local charity, Elf Squad Inc, and being SmartyGeek for the local government's grant programs. With a diverse training background and experience in multi-disciplinary arts, Justyn's depth of community engagement experience underpins his role as Project Officer for the Arts & Culture Department with City of Greater Geelong.





## Karen Sait

Karen is the Executive Officer of the Port Phillip Community Group (PPCG), a provider of welfare and education programs and financial counselling in the City of Port Phillip. She has worked in executive roles in health, local government and the public sector and is passionate about developing collaborative services that enhance the health and wellbeing of marginalised and disadvantaged individuals, and that build community capacity. Karen has extensive knowledge of grants from local, state, federal, and philanthropic sources as both a recipient and distributor. As the former Executive Officer and Manager of the Victorian Neurotrauma Initiative, Karen provided strategic leadership for the allocation of \$63 million for spinal cord and brain injury research that positioned Victoria as a leader in international neurotrauma research.



## Jodie Shanks

Jodie heads up the AIGM's service and training team, where she focuses on continual improvement of the team's interactions with clients and colleagues. Previously, Jodie worked in a variety of different roles from marketing and communications to membership to bank analyst to tour guide. More recently, Jodie was immersed in the grantmaking world whilst working within the Research and Planning area at beyondblue. Jodie has a Diploma in Business Management, train-the-trainer qualifications and is currently completing a Bachelor of Business (Information Systems).



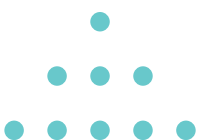
## Barry Smith

Barry is a director of the Australian Institute of Grants Management, a consultant and a former senior public servant with more than 30 years' experience in grantmaking, social policy research, policy and program development and management. His key areas of interest include program development and administration, and special policy training and education.



## Dale Sutton

Dale is the Team Leader Engagement and Grants at the City of Onkaparinga. He started his career in banking, and after 19 years moved into local government. Dale's team is responsible for both winning grants to council, and also giving out grants to the local community and businesses. He's also responsible for Community Engagement and Place Naming. This eclectic mix of internal and external services keeps life interesting in South Australia's most populous council. Dale has diplomas in leadership and project management, a passion for policy making to drive outcomes in the community, and is excited about the potential improvements that will come out of the review of the City of Onkaparinga's grants program which is currently underway.





## Ross Wyatt

Ross is the founder and Managing Director of Think Impact and one of Australia's leading social impact practitioners. He has spent many years advising industry, the community sector and government on impact measurement, strategy and policy and has an abiding commitment to supporting organisations to build value and performance through impact-led design. Having had leadership roles in industry, academia, not-for-profit and consulting, Ross is active in promoting thought leadership in the field of social impact and is a frequent author, contributor and facilitator of forums on the topic. He is a national board member of the Social Impact Measurement Network of Australia (SIMNA), an active contributor to the Australian Social and Market Research Society, and a senior judge in the Banksia Sustainability Awards.

## Could you be the 2019 Grantmaker of the Year?

Grants are a key element in the Australian economy. Good grants work by driving innovation, finding solutions to age-old problems, encouraging good practice, empowering the enthusiastic and rewarding the effective. Bad grants are poorly thought out, poorly evaluated, and waste millions.

Good grants don't make themselves. They need good grantmakers.

Bad grants mostly come about through people not listening to the good grantmakers.

We need to give good grantmakers more clout. We want them to have more status. We need professional grantmakers to have a voice that can't be ignored.

The Australian Institute for Grant Management (AIGM), a division of Our Community, is leading the movement seeking greater respect for what grantmakers do. We want to start you thinking. And we want to know what you think.

The Grantmaker of the Year Award is designed to unearth those grantmakers who are leading and pushing forward the field of grantmaking.

We want to identify the people who can lead the way, and reward their innovation.

We want to hear your ideas on how to get professional grantmaking to the next level.

The winner of the 2019 AIGM Grantmaker of the Year Award will receive \$5,000 to spend on personal development.

**Entries close at midnight on Wednesday July 31, 2019.**

**Enter at: [www.aigm.com.au/grant\\_award](http://www.aigm.com.au/grant_award)**



# CONFERENCE PROGRAM



THURSDAY, AUGUST 8, 2019

Facilitator: Fiona Dempster, Director, Australian Institute of Grants Management

9am Registrations open

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9.30-9.45am Introduction and housekeeping

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9.45-10.40am **MEASURE TWICE, CUT ONCE: Why grantmakers have the power**

*Keynote*

**ANDREW CALLAGHAN, Impact Specialist, Australian Social Value Bank**

Grantmakers must be ready to lead when it comes to understanding impact, achieving measurable results, and doing so ethically. Many have ready access to a vast trove of data, with big implications for how programs are conducted now and into the future. Using that data effectively requires real-world nous to avoid expensive failures. As social impact measurement cements its place as the critical tool in funding, grantmakers must ensure they make the most of their central role at the coalface of the measurement economy. Andrew will help you prepare for what's to come.

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10.40-10.45am **HOT SPOT**

Grantmakers share their trials and triumphs

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10:45-11:00am **Morning tea**

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11-11:55am **FALSE ECONOMY: The costs of not funding evaluation**

*Keynote*

**Dr SQUIRREL MAIN, Research and Evaluation Manager, The Ian Potter Foundation**

What do you do when an evaluation shows poor results? How much should you budget for evaluation? When should you fund more? When should you ask for less? These questions have complicated answers. In this session, one of the sector's leaders in evaluation – based at one of the country's biggest philanthropic organisations – will facilitate a lively on-stage discussion, as it seems only fair to talk about evaluation from both sides of the fence. Having read thousands of acquittal budgets and developed a “knowledge base” of best practice, Squirrel will get you thinking about evaluation matters.

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11.55am-12pm **HOT SPOT**

Grantmakers share their trials and triumphs

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12-12:45pm **Lunch**

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12:45pm-1:15pm **OUTCOMES ENGINE: Using technology to track your impact**

*Our Community Update*

**SARAH BARKER, Director of Data Intelligence, Our Community**

Our Community has spent the past five years getting to grips with how technology can help grantmakers (and their grantees) track their impact and use that knowledge to inform their strategies and decision-making. Where are we up to? Sarah Barker reveals the pain and gain ... and what's in it for you.

1:15-2:15pm

*Q&A discussion*

### **OUR JOURNEY: One organisation's shift into outcomes-oriented grantmaking**

**JODI KENNEDY, General Manager, Charitable Trusts & Philanthropy, Equity Trustees**  
**GRANT HOOPER, Grant Program Development Manager, Equity Trustees**  
**ROSS WYATT, Founder, Think Impact**

Equity Trustees is one of the largest distributors of philanthropic funds in Australia, overseeing the distribution of more than \$76 million per annum through the responsible stewardship of 650 charitable trust and foundations. Around 12 months ago, the organisation, in partnership with impact specialists Think Impact, began a transformation designed to place an impact lens over the discretionary component of its wide portfolio of grantmaking. In this session you'll hear how they got started, where they're up to, and where they're going next.

2:15-2:30pm

**Afternoon tea**

2:30-3:30pm

*Panel*

### **GRANTEE PANEL: Evaluation at the coalface, dealing with grantmakers' mistakes**

**JOCELYN BIGNOLD, CEO, McAuley Community Services for Women**

*(Dealing with the mavericks: How to work with evaluators and keep the funders happy)*

**CAMERON McLEOD, General Manager, Community Engagement, North Melbourne Football Club**

*(Why grantmakers need to share the right tools)*

**KAREN SAIT, Executive Officer, Port Phillip Community Group**

*(Do your grantees have the resources they need to do the job right?)*

What does YOUR shift to outcomes-based grantmaking mean to your grantees? In this session three seasoned not-for-profit professionals outline how they're approaching the subject of evaluation within their own organisations, and what you can do to make your joint outcomes easier to achieve and track.

3:30-4:15pm

*Keynote presentation*

### **OFF THE SHELF: Using data-fuelled evaluation to inform strategy and drive results**

**DR ROBYN MILDON, Executive Director, Centre for Evidence and Implementation**

Scattergun funding is a relic of the past in most grantmaking circles. These days, everything starts with a strategy. But what happens at the end of the process? Despite leaps into more strategic grantmaking over recent years, too few grantmakers use the information and data they've collected along the way to inform ongoing improvements to their funding practices. In this session we'll hear how and why you should get your reports off the shelves and into your day-to-day world of grantmaking.

4:15-4.25pm

*Special announcement*

### **GRANTMAKER OF THE YEAR**

Who will be named the 2019 AIGM Grantmaker of the Year? Find out in the final session of Grantmaking in Australia Conference 2019.

*(Could it be you? Find out how to nominate on page 10 of this brochure. Nominations close midnight on Wednesday, July 31, 2019 (AEST).)*

4.25-4.30pm

**Wrap Up**

4.30-5.30pm

**Drinks and networking**

# State/Federal Government GRANTMAKER TRIBAL GATHERINGS



**Friday, August 9, 2019: 9.30am – 1pm**

This event is designed to give you the opportunity to hear from and speak with your peers as part of a facilitated but informal half-day session loosely organised around three major topics, with lots of opportunity for exploration. Come along to listen, share and learn about solutions to common challenges, swap war stories, and identify opportunities to collaborate with similar funders.

**Facilitator:** BARRY SMITH, Director, Australian Institute of Grants Management

<b>9.15am</b>	<b>Registrations open</b>
<b>9:30-9:45am</b>	<b>Introduction</b>
<b>9:45-10:45am</b>	<b>LEAH ANDREWS, Senior Team Leader – Contestable Grants – Coast, Estuary and Flood Strategy and Performance, NSW Office of Environment &amp; Heritage</b> <b>TOPIC: Can you afford not to evaluate? Collecting and using data from your programs, to show what has been achieved to be able to tell stories as well as secure future funding.</b>
<b>10:45-11am</b>	<b>Morning tea</b>
<b>11am-12pm</b>	<b>ANNE ROBINSON, Program Manager Arts Activities, artsACT</b> <b>TOPIC: How responding to the community’s wish for more flexible funding changed a suite of grant programs offered through the ACT Government’s Arts Fund.</b>
<b>12-1pm</b>	<b>Dr PAUL HYLAND, Director, Insights and Data, Cappingemini</b> <b>TOPIC: Outcomes versus outputs, quantitative versus qualitative: what are they, why are they important, and why can understanding the differences help us to understand what has been achieved.</b>
<b>1pm</b>	<b>Wrap up followed by lunch</b>

# Local Government GRANTMAKER TRIBAL GATHERINGS



Friday, August 9, 2019: 9.30am – 1pm

This event is designed to give you the opportunity to hear from and speak with your peers as part of a facilitated but informal half-day session loosely organised around some key topics, with lots of opportunity for exploration. Come along to listen, share and learn about solutions to common challenges, swap war stories, and identify opportunities to collaborate with similar funders.

**Facilitator:** FIONA DEMPSTER, Director, Australian Institute of Grants Management

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9.15am Registrations open

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9:30-9:45am Introduction

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9:45-10:45am

## THE POLITICS OF GRANTMAKING

**Cr DICK GROSS, Mayor, City of Port Phillip**

Get any two local government grants officers in a room and you'll quickly start hearing whispers about how difficult it is to fairly administer grants funds when every person on the review panel (not to mention every person who has to sign off on the grants) has an axe to grind or a pet project to champion. So what's it like from the other side of the fence? In this session local government political veteran Cr Dick Gross will highlight what it means to be a local government representative overseeing community grants.

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10:45-11am Morning tea

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11-11:40am

**HOLLY COWAN, Community Development Officer, City of Wakefield, SA**

**TOPIC:** Using your grants to reach and empower young people in your community. What we need to do to cut through the noise, reach and energise young people to be more active in local council grant programs.

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11.40-12.20pm

**DALE SUTTON, Team Leader, Engagement & Grants, City of Onkparinga, SA**

**TOPIC:** Thinking outside the box in local grantmaking, tapping into what works in your communities and really drives community engagement.

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12.20-1pm

**JUSTYN ROWE, Project Officer – Arts & Culture, City of Greater Geelong (VIC)**

**TOPIC:** Challenges of succession planning for grant committees in a regional setting – is it time to change the way we do things?

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1pm

Wrap up followed by lunch

# OPTIMISING SMARTYGRANTS



## Friday, August 9, 2019: 1.45pm – 3.45pm

Come and join us to walk through how users are optimising SmartyGrants to its fullest and how you might be able to apply some changes to your programs to tie all the ends of your process together. How are users tracking outcomes? Are you using SmartyGrants for contracts? We'll walk through a number of use cases and suggest approaches you might take to use the system more broadly to help achieve your goals. We'll also update you on the latest changes to SmartyGrants and what's on the way.

### Facilitators:

JODIE SHANKS, Director Training and Support Services, AIGM and SmartyGrants

GEORGIE BAILEY, Director, Education and Business Development, SmartyGrants

1-1.45pm

Registration and Lunch

1:45-3:45pm

### OPTIMISING SMARTYGRANTS

Outline of various SmartyGrants use cases

Latest SmartyGrants changes and news

Plenty of time for questions and open discussions

*A large contingent of SmartyGrants personnel, from IT developers to sales staff to service and training personnel, will be on hand to answer your questions throughout the two-day conference. Ask us anything!*



# CONFERENCE INFORMATION

## DATE AND TIME

**Grants in Australia Conference:** Thursday, August 8, 2019, 9.30am–5.30pm

**Tribal Gathering for Local Government Grantmakers:** Friday, August 9, 2019, 9.30am – 1.00pm

**Tribal Gathering for State & Federal Government Grantmakers:** Friday, August 9, 2019, 9.30am – 1.00pm

**Optimising SmartyGrants:** Friday, August 9, 2019, 1.45pm – 3.45pm

## VENUE

RACV Club, Level 17, 501 Bourke St, Melbourne (CBD) Thursday, August 8, 2019

RACV Club, Level 2, Bayside Room 4, 501 Bourke St, Melbourne (CBD) Friday, August 9, 2019

## PARKING

The venue has a public car park, however driving is not recommended as conference organisers cannot guarantee the availability of parking at this or nearby car parks.

## PUBLIC TRANSPORT

The venue is a 10-minute walk from Southern Cross Railway Station, and a 10-15 minute walk from both Flinders Street Railway Station and Melbourne Central Station. A number of trams run directly past the venue or stop close by. For detailed public transport information, visit <http://ptv.vic.gov.au>.

## PRICE

**Conference only:** \$620 (AIGM members & SmartyGrants users: \$560)

**Local Government Tribal Gathering:** \$320 (AIGM members & SmartyGrants users: \$280)

**State/Federal Government Tribal Gathering:** \$320 (AIGM members & SmartyGrants users: \$280)

**Optimising SmartyGrants:** \$130 (\*AIGM members & SmartyGrants users only)

## TAKEAWAY REFERENCE MATERIAL

In line with Our Community's sustainability objectives and status as a B Corporation, we minimise conference handouts. Any materials that are earmarked for distribution will be available via a weblink to be advised via email following the conference. This weblink will be available only to delegates. Highlights and key takeaways will also appear in a special edition of *Grants Management Intelligence (GMI)*, the AIGM's membership publication, which will be published in the weeks after the conference.

## BOOKINGS, CANCELLATION AND REFUND POLICY

Registrations must be paid no later than 10 working days before the event. 50% of the registration fee is refundable if notice of cancellation is received more than 10 working days before the event. **No refund** is available where notice of cancellation is received less than 10 working days before the event. Substitution of attendees is allowed, but written notice is required for all cancellations and substitutions. It is not possible to transfer registration between events.

## COMMITMENT TO ACCESS AND EQUITY

We are committed to access and equity and we will do everything in our power to meet the needs of all delegates. Alan Matic will be delighted to assist any individual or organisation who requires assistance. Contact Alan on (03) 9320 6805 or email [alanm@ourcommunity.com.au](mailto:alanm@ourcommunity.com.au). In order to ensure that all needs can be met, please note that we require four weeks' notice for most special needs requests.

*While every attempt will be made to deliver this conference as advertised, please be aware that sometimes events beyond our control may cause changes to the program or schedule.*



# ABOUT THE CONFERENCE ORGANISERS

This conference is an initiative of the Australian Institute of Grants Management (AIGM – [www.aigm.com.au](http://www.aigm.com.au)), the best-practice network for philanthropic, corporate and local, state and federal government grantmakers, and the owner of Australia’s most loved grants management system, **SmartyGrants**.

The AIGM works to help grantmakers improve their grants programs, keep abreast of best practices within Australia and internationally, and ensure they are up-to-date on all the news and views in the sector – both locally and from around the world.

The AIGM is an enterprise of Our Community, a world-leading social enterprise that provides advice, tools and training for Australia’s 600,000 community groups and schools, and practical linkages between the community sector and the general public, business and government.

## THE AIGM’S MAJOR OFFERINGS INCLUDE:

- **SmartyGrants** – the most-used and best-loved online grantmaking system in Australia and New Zealand: [www.smartygrants.com.au](http://www.smartygrants.com.au)
- **Grants Management Intelligence (GMI)** – Our plain language publication for AIGM members provides grantmakers with the tools, resources and knowledge they need to tackle it: [www.aigm.com.au/gmi](http://www.aigm.com.au/gmi)
- **Tools and Resources** – Hundreds of grantmaking tools and resources covering all stages of the grants program lifecycle and offering guidance and expert advice to all grantmakers: [www.aigm.com.au/tools](http://www.aigm.com.au/tools)
- **Health Check** – How healthy is your grants program? Take our Health Check here: [www.aigm.com.au/health/check.form](http://www.aigm.com.au/health/check.form)
- **Grants in Australia Survey** – The AIGM’s long-term survey of grantseekers and grantmakers tracks the performance of the field of grantmaking throughout Australia: [www.aigm.com.au/grantsinaustralia](http://www.aigm.com.au/grantsinaustralia)
- **Grantmaking Manifesto** – including codes of practice for professional grantmakers and grantmaking organisations: [www.aigm.com.au/aigm/values](http://www.aigm.com.au/aigm/values)



# CONFERENCE REGISTRATION

(DELEGATE 1)

**REGISTER ONLINE:**  
[www.aim.com.au/conference2019](http://www.aim.com.au/conference2019)

## Registration:

Name	<input type="text"/>	
Job Title	<input type="text"/>	
Organisation	<input type="text"/>	
Address	<input type="text"/>	
	Post Code	
Email	<input type="text"/>	
Phone	<input type="text"/>	Fax <input type="text"/>
Special needs (wheelchair access, dietary requirements etc)	<input type="text"/>	

**Yes, I am an AIGM Member or SmartyGrants User (discounted price applies)**

<input type="checkbox"/> <b>Grants in Australia Conference:</b> Thursday, August 8, 2019, 9.30am–5.30pm	AIGM/SmartyGrants users: \$560 pp	<input type="text" value="\$"/>
	Non-members: \$620 pp	<input type="text" value="\$"/>
<input type="checkbox"/> <b>Tribal Gathering for Local Government Grantmakers:</b> Friday, August 9, 2019, 9.30am – 1.00pm	AIGM/SmartyGrants users: \$280 pp	<input type="text" value="\$"/>
	Non-members: \$320 pp	<input type="text" value="\$"/>
<input type="checkbox"/> <b>Tribal Gathering for State &amp; Federal Government Grantmakers:</b> Friday, August 9, 2019, 9.30am – 1.00pm	AIGM/SmartyGrants users: \$280 pp	<input type="text" value="\$"/>
	Non-members: \$320 pp	<input type="text" value="\$"/>
<input type="checkbox"/> <b>Optimising SmartyGrants:</b> Friday, August 9, 2019, 1.45pm – 3.45pm	AIGM/SmartyGrants users only: \$130 pp	<input type="text" value="\$"/>
	<b>TOTAL</b>	<input type="text"/>

(Please transfer total to the payment page)



# CONFERENCE REGISTRATION

(DELEGATE 2)

**REGISTER ONLINE:**  
[www.aigm.com.au/conference2019](http://www.aigm.com.au/conference2019)

## Registration:

Name	<input type="text"/>	
Job Title	<input type="text"/>	
Organisation	<input type="text"/>	
Address	<input type="text"/>	
	Post Code	
Email	<input type="text"/>	
Phone	<input type="text"/>	Fax <input type="text"/>
Special needs (wheelchair access, dietary requirements etc)	<input type="text"/>	

**Yes, I am an AIGM Member or SmartyGrants User (discounted price applies)**

<input type="checkbox"/> <b>Grants in Australia Conference:</b> Thursday, August 8, 2019, 9.30am–5.30pm	AIGM/SmartyGrants users: \$560 pp	<input type="text" value="\$"/>
	Non-members: \$620 pp	<input type="text" value="\$"/>
<input type="checkbox"/> <b>Tribal Gathering for Local Government Grantmakers:</b> Friday, August 9, 2019, 9.30am – 1.00pm	AIGM/SmartyGrants users: \$280 pp	<input type="text" value="\$"/>
	Non-members: \$320 pp	<input type="text" value="\$"/>
<input type="checkbox"/> <b>Tribal Gathering for State &amp; Federal Government Grantmakers:</b> Friday, August 9, 2019, 9.30am – 1.00pm	AIGM/SmartyGrants users: \$280 pp	<input type="text" value="\$"/>
	Non-members: \$320 pp	<input type="text" value="\$"/>
<input type="checkbox"/> <b>Optimising SmartyGrants:</b> Friday, August 9, 2019, 1.45pm – 3.45pm	AIGM/SmartyGrants users only: \$130 pp	<input type="text" value="\$"/>
	<b>TOTAL</b>	<input type="text"/>

(Please transfer total to the payment page)



# PAYMENT/ TAX INVOICE

## Cost

Attendee 1	\$
Attendee 2	\$
Additional attendees	\$
TOTAL	\$

## Payment Method

- Cheque Enclosed
- Please send me an invoice
- I would like to pay by credit card – details below  
(note an online payment option is also available – [www.aignm.com.au/conference2019](http://www.aignm.com.au/conference2019))
- Payment made by EFT to Our Community (Westpac BSB 033 132 Account No. 146221)

## Credit Card Details

- Visa     Mastercard     AMEX

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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Card Number

Expiry

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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Total Amount

Date

Name on Card

Signature

## Easy Ways To Register

Online: [www.aignm.com.au/conference2019](http://www.aignm.com.au/conference2019)  
(payment can be made by credit card, cheque or EFT)

Phone: (03) 9320 6800

Mail form: Our Community  
PO Box 354  
North Melbourne VIC 3051

Email: [service@ourcommunity.com.au](mailto:service@ourcommunity.com.au)

### Note - Tax Invoice:

Where a registration is less than \$1000 (inc GST) this document becomes a tax invoice for GST purposes upon completion of payment. Prices inclusive of GST. Our Community ABN is 24 094 608 705.