The Board Doctor

Expert Diagnosis for Board & Committee Ills





(

The Board Doctor Expert Diagnosis for Board & Committee Ills

Published by Our Community Pty Ltd Melbourne Victoria Australia © Our Community Pty Ltd

This publication is copyright. Apart from any fair use as permitted under the Copyright Act 1968, no part may be produced by any process without permission from the publisher.

Requests and inquiries concerning reproduction should be addressed to:

Our Community Pty Ltd PO Box 354 North Melbourne 3051 Victoria, Australia

Please note:

While all care has been taken in the preparation of this material, no responsibility is accepted by the author(s) or Our Community, or its staff, for any errors, omissions or inaccuracies. The material provided in this guide has been prepared to provide general information only. It is not intended to be relied upon or be a substitute for legal or other professional advice. No responsibility can be accepted by the author(s) or Our Community for any known or unknown consequences that may result from reliance on any information provided in this publication.

ISBN 1876976284

First Published December 2008

Acknowledgements

Cover photo by Sean Locke ©

Our sincere thanks to our wonderful Board Doctors for contributing their considerable wisdom and generosity to this book – Murray Baird, Catherine Brown, Sharon Butler, Debbie Coyle, Kate Dempsey, Peter Duncan, Samantha Jenkinson, Kathy McLean, Kerrie Mullins-Gunst, Peter Norden, Frank Page, Sue Roberts and Anne Robinson, who have been regular contributors to our Board Builder newsletter, and Jim Cavaye, Peter Lane, Stewart Leslie and Brett de Hoedt, who have contributed to our Board Builder conferences. Thanks also to all those who have shared their personal dilemmas over the years, experiences which have helped to inform this guide.









Foreword

In the multitude of counsellors there is safety, the Book of Proverbs assures us. Or, to put it another way, it never hurts to get a second opinion.

If you're on the board of a community group there are going to be times and places — lots of them — when you could do with a bit of advice from someone who knows the ropes. Even better, from several people who know the ropes and disagree with each other. That way, you can practice your own decision-making abilities, and that's the way to learn and grow.

Which is why Our Community thinks the Board Doctor is a good idea.

In every issue of our *Board Builder* newsletter we bring together a panel of people with different perspectives on the running of community organisations to dissect a problem suggested by our readers. They prod every problem, shake it, question it, and suggest remedies. They draw on their experience and use their common sense. They know the law, they know what has worked in practice, and they trust their judgement. They cut it small and then piece it together. And we all learn.

For this book, we've brought together all these exercises in criticism drawn from the past three years of producing the *Board Builder* newsletter, as well as the more free-wheeling exchanges from each year's Board Builder conferences.

There are a lot of smarts there, and after following our specialists through their analyses you'll be in a good situation to cope with the next crisis that sails into your harbour.

I've been working around community boards for many decades now, and I still find difficult questions popping up. I've got some new ideas out of the panel's suggestions, and doubtless you will too.

Many of Australia's 700,000 community groups are held back every day by their lack of depth in the philosophy and practice of governance. Our Community brought out this manual to remind board members of the complexity of the issues and the importance of finding solutions. Go to it!

Rhonda Galbally Chief Executive Officer

Building Stronger Communities Through Stronger Community Organisations





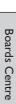
Contents

The Doctors	4
Recruitment No Limits: Planning for Succession	9
• In with the New: Induction Processes	16
Small Pond: Finding New Members	17
Diversity Rules: Reflecting your Community	21
Skill Set: Balancing Diversity with Skills	25
Ethics	27
Caesar's Wife: Handling Conflicts of Interest	29
United Front: Board Solidarity	33
Zip It: Board Confidentiality	37
People	40
The Bully	45
The Distruster	46
The Pushy CEO	46
The Maverick	47
• The Spoiler	48
Founder's Syndrome	53
The Stayer	53
Board-Staff Relations	55
Up Close: Relations with the CEO	57
Back Channel: Staff Complaints	60
Good Job: Appraising the CEO	61
Meetings	63
OverTime: Reducing MeetingTimes	65
Number Crunch: The Chair & the Finances	68
In Writing: Reporting to the Board	69
Running Dead: Encouraging Participation	70
Drivel Trouble: Improving the Flow	77
Away Game: Tackling Absenteeism	78

(

•





Governance		83
•	Show Me the Money: Board Remuneration	85
•	In Writing: Constitutional Clauses	85
•	Up to the Mark: Board Performance Benchmarks	86
•	Duty Calls: Representing Stakeholder Interests	86
•	Ex Officio: Inviting the CEO onto the Board	87
•	Start-Ups: Getting Going	88
Structures		91
•	Profit & Loss: Defining 'not-for-profit'	93
•	Bankroll: Making Money	93
•	In Sickness & Health: Good Times & Bad	94





The Doctors



Murray Baird

Murray Baird is a Principal of the firm Moores Legal Melbourne – Not for Profit Law and Governance Advisers, heading up the Not for Profit Group. Murray has been practising law for more than 20 years, acting in a broad range of commercial matters and giving advice to statutory bodies and community organisations. Murray is an Accredited Mediator and sits on a number of commercial and community boards.

mbaird@mooreslegal.com.au



Catherine Brown

Catherine Brown is a lawyer and management consultant with a special interest in not-for-profit organisations, including board development, start-ups and all aspects of philanthropic foundations. She has been Director of Catherine Brown & Associates Pty Ltd since 1999. Catherine is the author of The Community Foundation Kit for Australian Communities, and is Chair of the Queen Victoria Women's Centre Trust and Deputy Chair of the Royal Victorian Eye and Ear Hospital.

www.catherinebrown.com.au



Sharon Butler

Sharon Butler is Principal Consultant of Silent Partners Learning Services, specialising in strategic planning, leadership development, organisational change and process consulting. She is a board member of the Royal Women's Hospital, immediate past president of the Williamstown North Primary School Council, and a former member of the Pharmacy Board of Victoria.

www.ourcommunity.com.au







Debbie Coyle

Debbie is currently Manager of Wimmera Volunteers Inc., having previously worked as a teacher in the Special Education field and as manager of Residential Services for people with an intellectual disability. Debbie has lived and worked in country Victoria all her life and is motivated by her love of country life.



Kate Dempsey

Dr Kate Dempsey is both an academic lecturing on organisational leadership and change management to Masters students at Monash University and an organisational consultant with extensive supervisory and managerial experience through her own consultancy business, Kate Dempsey & Associates. Kate is also involved in the delivery of organisation dynamics units in the Bachelor of Business at Swinburne University.

www.katedempsey.com.au | info@katedempsey.com.au



Peter Duncan

Peter Duncan worked as an executive for Shell for 36 years, including a period as Chairman of the Shell companies in Australia and New Zealand. Since his retirement, he has taken up non-executive board positions on a number of Australian public companies and public entities, as well as being involved in a range of not-for-profit activities.





Samantha Jenkinson

Samantha Jenkinson is Chair of the Australian Federation of Disability Organisations. She is a disability advocate, activist and social worker with 15 years experience on not-for-profit boards and committees, including a university student union, state and national disability advocacy organisations, and community choirs.



Kathy McLean

Kathy leads the not-for-profit, education and government practice at the executive search firm Fish & Nankivell. Kathy spent five years on the board of a professional association and is on the board of the Victorian Institute of Sport. She has an Honors degree in English Literature and an MBA from Melbourne Business School.

kathy@fnow.com.au.



Kerrie Mullins-Gunst

Kerrie is principal consultant in leadership, mentoring and strategic planning at KMG Consulting (www.kmgconsulting.com.au) and a Fellow of the Australian Institute of Company Directors. She is currently on the board of WIRE and has held dozens of different voluntary and paid positions on boards and committees since 1979.

info@kmgconsulting.com.au



Peter Norden

Father Peter Norden is Associate Director of Jesuit Social Services and an Adjunct Professor in the School of Social Science and Planning

www.ourcommunity.com.au

at R.M.I.T. University. He is a National Board Member of A.C.O.S.S. (Australian Council of Social Service) and the Convenor of the Victorian Criminal Justice Coalition.

peter.norden@jss.org.au



Frank Page

Frank has held a number of key positions on the boards of various Victorian community organisations and is currently Chair of the Destination Daylesford, Strategic Tourism Plan Steering Committee and Co-Chair of the Destination Daylesford Interim Tourism Board. He is also Deputy Chair of the Daylesford & Macedon Ranges Marketing Campaign Committee and a member of the Hepburn Shire Bathhouse Business & Community Liaison Group.



Sue Roberts

Sue Roberts currently holds several non-executive board member positions, one with the Victorian Managed Insurance Authority and the other as President with the not-for-profit organisation Kindergarten Parents Victoria. Sue has worked in management consulting with two of the Big Five firms and held senior positions in the insurance industry.



Anne Robinson

Anne Robinson is the Chair of World Vision Australia, as well as being the founder and principal of Prolegis Lawyers, which specialises in providing legal services to not-for-profit and other charitable organisations. She has been involved in governance of not-for-profit organisations for 25 years, and now serves on the boards of a number of major Australian not-for-profit public companies.



_

Boards Centre

8 www.ourcommunity.com.au

•

(



Boards Centre

10 www.ourcommunity.com.au

•



NO LIMITS: Planning for Succession

"A few years ago our not-for-profit organisation changed its constitution to ensure that no board member served more than two three-year terms. This was to make sure that old wood was pruned to make way for new growth. However, at the next rotation we will lose some invaluable board members who will be difficult to replace. Should we change our constitution back to allow them to stay on?"



First Glance - how bad is this problem?

This board is not alone in grappling with the question of rotation of board members. One view is that there ought to be mandatory retirement of board members after a given number of terms. The Higgs Report (2003) recommended two three-year terms with extensions only in exceptional circumstances. It's argued that this policy clears out dead wood and allows for new growth. There is some truth in that argument. Some board members ought to retire well short of their maximum term. On the other hand, some people are effective beyond their first two terms and compulsory retirement is a loss to the organisation.

Your board is realising the dangers of an inflexible mandatory retirement policy. The problem is not disastrous but needs to be addressed in the long-term interests of the organisation. The question is not simply whether you should change the constitution to allow individuals to stay on. It's whether the long-term interests of the organisation would be better served with greater flexibility in board members' terms of office.

First Step – what's the burning issue? What needs to be done first?

The organisation should adopt a constitution that facilitates long-term good governance of the organisation. Much will depend on the nature and circumstances of the organisation. If the current constitution is not adequate, it should be amended.

This should not be a knee-jerk reaction to accommodate current personalities. It should involve consideration of the long-term strategic objectives of the organisation. The constitution can always be changed with the consent of the members. If a previous decision is considered unwise in the light of experience, it should be remedied. If the board is of the view that mandatory rotation inhibits flexible long-term



Building Stronger Communities Through Stronger Community Organisations

strategies, the members should be asked to change the constitution to allow for additional terms where appropriate, or at least in exceptional circumstances.

My personal view is that generally, mandatory terms are inflexible and take the focus off more rigorous evaluation and strategic thinking about board positions.

Next Steps - what other steps should be taken?

A term limits policy is only one tool in a strategy of good succession planning. Any policy must allow board members to be selected, elected, inducted, oriented, evaluated and have time to perform. There should be performance evaluation of individual board members with a mechanism (such a nominating committee) to make recommendations as to whether the member has served their time or ought be encouraged to continue. Such a mechanism should balance the value of continuity with the value of new blood.

Red Flags - how can we stop this happening again?

Good boards regularly assess the skills and contributions of each board member and the performance of the board as a whole. Succession planning should be on the annual agenda and consideration could be given to the establishment of a nomination committee to give serious thought to future governance and bring recommendations to the board. Considerations of retirement and appointments should not be left to the eleventh hour prior to the close of nominations before the Annual General Meeting. Performance management, continued assessment and an effective but flexible rotation policy will bring new people on to the board in an orderly fashion and improve the range of skills and attributes represented on the board. Such policies will also allow organisations to retain board members as long as they are performing well.



Catherine Brown

First Glance – how bad is this problem?

The original reason for amending the constitution in order to provide opportunities to reinvigorate the board with new board members was basically sound. The real problem is that the organisation has not planned for the consequences of introducing limited board terms. The problem of losing invaluable board members is potentially a major one, especially if a succession plan has not been developed and potential

Boards Centre

www.ourcommunity.com.au





new board members have not been identified and approached. I would not recommend changing the constitution without stepping back and considering what is in the best long term interests of the organisation — the original decision to introduce limited terms would not have been made without good reason.

First Step – what's the burning issue? What needs to be done first?

There are two initial questions:

What skills do the retiring board members bring to the board? Can the board operate without these skills?

What are the requirements in the constitution in respect of reappointment for the retiring board members? Do they become eligible for reappointment after 12 months, two years, or more?

The first step is to find other ways of filling the skill and expertise gaps left by the retiring board members. Could the retiring members stay involved with the organisation as advisers on certain key projects? Could they attend relevant board meetings as observers at the invitation of the new board? Could the skills be contracted from other sources, i.e. accounting or legal services? How can suitable new board members with these skills be found quickly?

Next Steps – what other steps should be taken?

The organisation must review its board skills and develop a succession plan so that there is a smooth transition when board members retire and new members join. It would be best if a mix of experienced and new board members were on the board at all times.

The organisation also needs to revisit its decision to amend the constitution in light of current circumstances. Would it be more effective if board members could stay on for 3×3 years, rather than 2×3 years? Is the period when a past board member becomes once again eligible for re-election too long?

Red Flags – how can we stop this happening again?

Planning, planning, planning. The board should have known that the problem of losing a group of important board members all at once was looming. It should have been actively planning around this. Once the answers to the questions about the constitution (see above) are clear, the organisation can decide whether to amend the constitution — and how to amend it — or learn how to use the constitution to really make way for new growth as was intended. The board could establish a Recruitment Committee, which had responsibility for succession planning and approaching and interviewing potential new board members.



